

Press Release

November 7, 2019

Business Alliance with NIKON CORPORATION

DMG MORI CO., LTD. (hereinafter referred to as “DMG MORI”) and NIKON CORPORATION (hereinafter referred to as “NIKON”) concluded a memorandum of understanding for comprehensive business alliance.

The business collaboration opens a way to apply measurement and camera technologies of NIKON - a global player in manufacturing optical instruments - on DMG MORI's machine tools to jointly develop more sophisticated products. Moreover, NIKON will accelerate the launch of its material processing business through the collaboration; for example, NIKON will utilize DMG MORI's global sales network to sell its unique optical processing machines that performs various metal processing with high precision using laser.

NIKON's outstanding and wide-ranging competences based on optoelectronics and precision technologies and DMG MORI's unique resources will together generate synergy effects through the business collaboration.

In recent years, machine tool users have been increasing investments in high-accuracy machines, digitalization, and automation to realize high-mix/low-volume production at their factories. This trend is accompanied by a growing demand for non-contact measurement technology due to advancement in integration of mechanical machining and measurement. Together with NIKON, DMG MORI will focus even more on development of products that facilitate high-accuracy and digitalization. NIKON, on the other hand, will expand sales of its optical processing machines and accelerate the launch of material processing business, which is one of the core focus areas of its Medium-Term Management Plan from FY 2019 to 2021.

DMG MORI and NIKON will together provide innovative solutions to their customers.

Company Data:

- (1) Company name: NIKON CORPORATION
- (2) Representative Director: Mr. Toshikazu Umatate
- (3) Head office: Shinagawa Intercity Tower C, 2-15-3 Konan,
Minato-ku, Tokyo
- (4) Capital: JPY 65,476 million
- (5) Outline of business: Manufacture and sales of optical instruments
- NIKON's corporate website <https://www.nikon.co.jp/>