DMG MORI CO., LTD.

FY2025 1H (Jan-Jun) Results
IR Announcement
August 1, 2025

# 1. FY2025 1st Half (Jan-Jun) Financial Summary, Full-year outlook

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- 3. MX Initiatives: EMO2025 Hannover
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  - World Premieres
  - Automation
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# Highlights

# **DMG MORI**

- ✓ Consolidated order intake: Jan-Jun (1H) JPY 248.6 bn. +8.4% compared to 2H of FY2024 (Jul-Dec)

  Apr-Jun (2Q) JPY 127.9 bn., +6.0% compared to 1Q FY2025 (Jan-Mar)
- ✓ Average machine order price per unit: JPY 80.8 mil. (FY2024: JPY 71.0 mil. / +14%), EUR 498 thousand (FY2024: EUR 433 thousand / +15%)
   MX & large orders contributed positively
- ✓ Order intake for spare parts, maintenance/repair/overhaul (MRO): JPY 59.7 bn. (same level as 1Q FY2025) Consolidated OI share of 24% (FY2024: 25%)
- ✓ Machine order backlog at the end of June: JPY 233.2 bn. (end of FY2024: JPY 218.0 bn.)
- ✓ Results FY2025 1H : Sales revenue JPY 227.5 bn. (-13.7% y-o-y), Operating profit\* JPY 6.5 bn. (-73.0% y-o-y), Operating profit margin 2.9% (FY2024 1H: 9.1%),
  Quarterly operating profit margin improved (1Q 1.6% → 2Q 4.1%)
  - \*Operating profit of FY2024 1H includes JPY 1.7 bn. negative goodwill from consolidation of DMG MORI Precision Boring CO., LTD. (former KURAKI Co., Ltd.)
- ✓ Expanding demand for data handling (Large projects from large-sized generators for data center contributed to order intake in 2Q)
- ✓ Strong demand for aircraft, space, defense, data handling, and energy-related industries

# FY2025 1H (Jan - Jun) Financial Results Summary

# **DMG MORI**

(JPY bn.)	FY2023 Jan – Jun	FY2024 Jan – Jun	FY2025 Jan – Jun	Changes (%)
Consolidated order intake	275.8	266.7	248.6	-6.8
Order backlog	282.0	273.0	233.2	
Sales revenue	249.5	263.7	227.5	-13.7
Operating profit	22.6	24.1*	6.5	-73.0
Operating profit margin	9.0%	9.1%	2.9%	
Net profit from continued operations	14.9	15.3	2.1	-86.1
Loss from discontinued operations in the Russian manufacturing company	-0	-15.1**	-	
Net profit	14.9	-0	2.1	
Depreciation & amortization including leasing	12.4	15.2	16.5	
Capital expenditure	19.1	15.2	11.8	
	1			
USD/JPY	134.9	152.3	148.6	
EUR/JPY	145.8	164.6	162.2	

(Ful	l-year)	

1.	i an your,			
	2023	2024	2025 Plan (Announce on Feb.5)	Changes (%)
	520.0	496.0	530.0	+6.9
	247.0	218.0	_	
	539.5	540.9	510.0	-5.7
	55.4	43.7	38.0	-13.1
	10.3%	8.1%	7.5%	
	35.4	23.1	20.0	-13.4
	-1.2	-15.1	** _	
	33.9	7.7	20.0	2.6x
	26.3	31.5	35.0	
	42.5	43.8	30.0	
	140.6	151.6	144	***
	152.0	164.0	161	

<sup>\*</sup>The negative goodwill recognition from the consolidation of DMG MORI Precision Boring (formerly KURAKI Co., Ltd.) in 1Q of 2024 has been retroactively adjusted.

\*\*EUR 91.8 mil. (JPY 15.1 bn. | EUR/JPY=164.0 ) loss from the expropriation of our Russian manufacturing company (Ulyanovsk Machine Tools) by the Russian government was recognized in FY 2024 1Q (Jan-Mar). The insurance claim (approx. EUR 101 mil.) is already accepted by the German government.

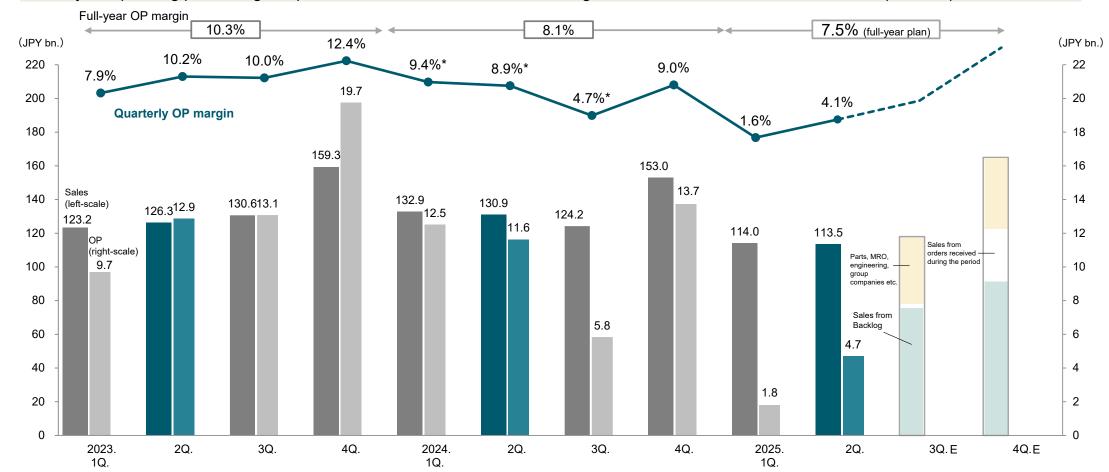
<sup>\*\*\*</sup>Presumed FX rate in 2H: USD/JPY = 140, EUR/JPY = 160

# **Quarterly Financial Results**

IR CONFERENCE 2025/8/1



- Operating profit margin in 2Q (Apr-Jun) improved to 4.1% from 1.6% in 1Q (Jan-Mar)
- Full-year operating profit margin expected at 7.5%. Sales of medium- to large-sized machines will concentrate in 4Q (Oct-Dec)



\*A negative goodwill recognition from the consolidation of DMG MORI Precision Boring (formerly KURAKI Co., Ltd.) in the first quarter of 2024 has been retroactively adjusted.

# Operating Profit Bridge FY2024.1H (Jan-Jun) vs. FY2025.1H (Jan-Jun)

FY2025.1H Changes



FY2025.1H

148.6 162.2

FY2024.1H

152.3

Exchange rate : USD/JPY

- Performance impacted by lower sales. Effects from decrease in sales will be reduced due to the surge in sales from backlog from 4Q onwards.
- · Improved gross margin trough low discounts and streamlined production.

FY2024.1H

Sa	ales revenue	e 263.7	227.5	-36.2			EUR/JPY 164.6	
		Positive fa	actors +5.4	Ne	-21.3			
Gain from negative goodwill from the consolidation of DMG MORI Precision Boring in the first half of 2024		1 7		SG&A Cost reduction +1.2	Decrease in Sales revenue			
		00.4				Forex	_	
		22.4				-4.0	Depreciation, others	
							-1.6	
							6.5	
		2024 1H					2025 1H	

<sup>\*</sup>The negative goodwill recognition from the consolidation of DMG MORI Precision Boring (formerly KURAKI Co., Ltd.) in the first quarter of 2024 has been retroactively adjusted.

IR CONFERENCE 2025/8/1

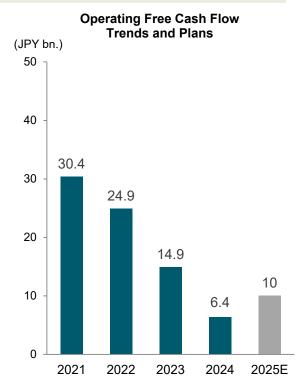
(JPY bn.)

## **Cash Flows**

## **DMG MORI**

- Quarterly operating free cash flow improved from JPY8.9 bn. deficit in 1Q to JPY 0.9 bn. deficit in 2Q, though total for the 1H stood at negative JPY 9.8 bn.
- Operating free cash flow for the full-year planned to be at JPY 10.0 bn. surplus. Capital expenditure for the 1<sup>st</sup> half was well below depreciation & amortization charges, as planned

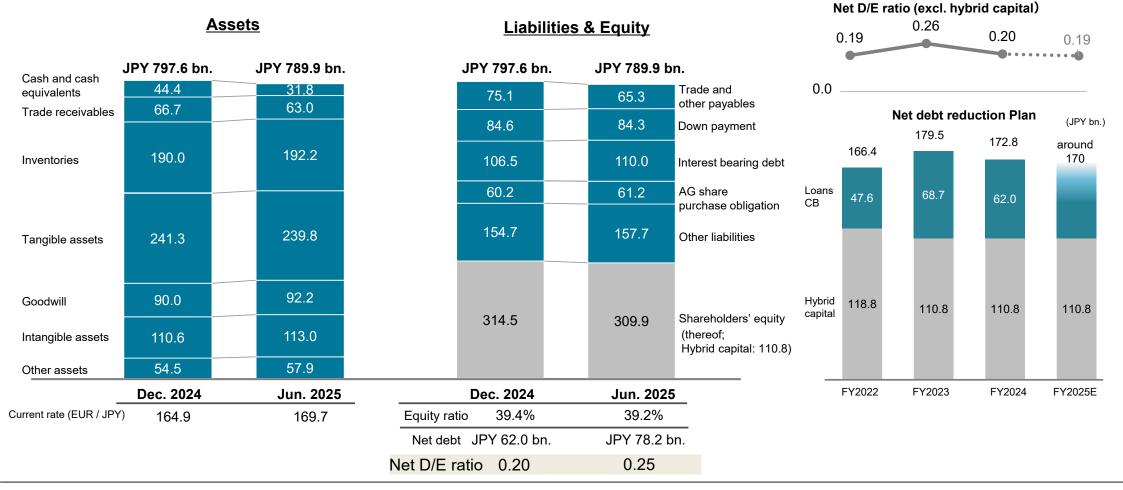
	2023				2024				2025						
(JPY bn.)	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q E	4Q E	FY (E)
Operating cash flow	9.3	5.1	5.8	31.5	51.6	9.5	-9.4	11.0	33.6	44.6	-3.8	5.1	12.5	26.2	40.0
Profit before taxes	8.5	11.2	11.7	16.5	47.9	11.0	10.4	3.8	11.9	37.1	0.4	2.9			
Depreciation & amortization	6.2	6.3	6.8	7.2	26.5	7.4	7.8	7.8	8.5	31.5	8.1	8.3			
Changes in working capital	-1.7	-10.2	-7.1	9.9	-9.1	0.1	-13.8	1.4	11.8	-0.5	-4.6	-0.2			
Others	-3.7	-2.3	-5.6	-2.1	-13.7	-9.0	-13.8	-2.0	1.4	-23.5	-7.7	-5.9			
Investment cash flow	-11.1	-10.1	-9.6	-5.9	-36.7	-10.6	-6.4	-9.6	-11.7	-38.2	-5.1	-6.0	-9.5	-9.4	-30.0
Operating free cash flow	-1.8	-5.0	-3.9	25.6	14.9	-1.1	-15.8	1.4	21.9	6.4	-8.9	-0.9	3.0	16.8	10.0



# **Balance Sheet Summary**



- · Total assets shrunk slightly. Inventories and tangible assets were well managed, remaining at the same level
- Net D/E ratio remains low at 0.25

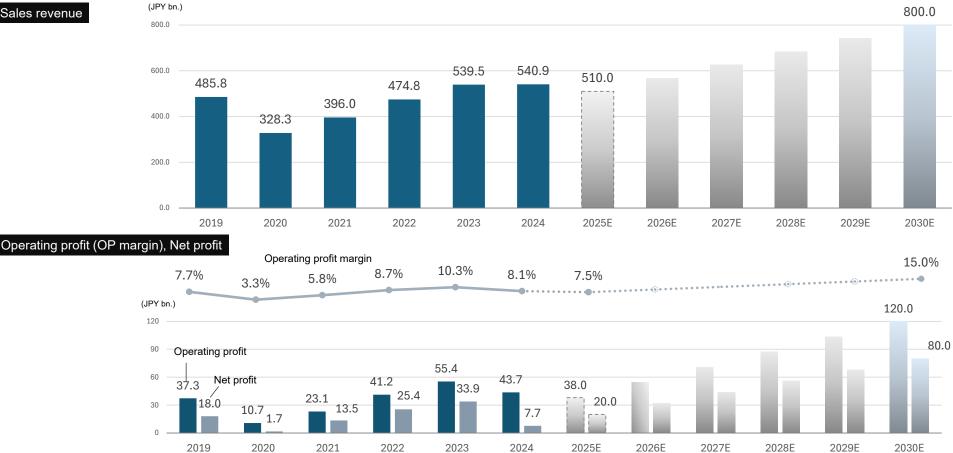


# 2030 Target Contineously implementing strategies to achieve the Target



- Sales revenue to be driven by strong demand from aircraft, space, defense, data handling, energy, and medical industries. Orders bottomed out in the 2nd half of FY2024 and are recovering.
- 2030 Target: 15% operating profit margin driven by improved gross margins from lower discounts through MX.





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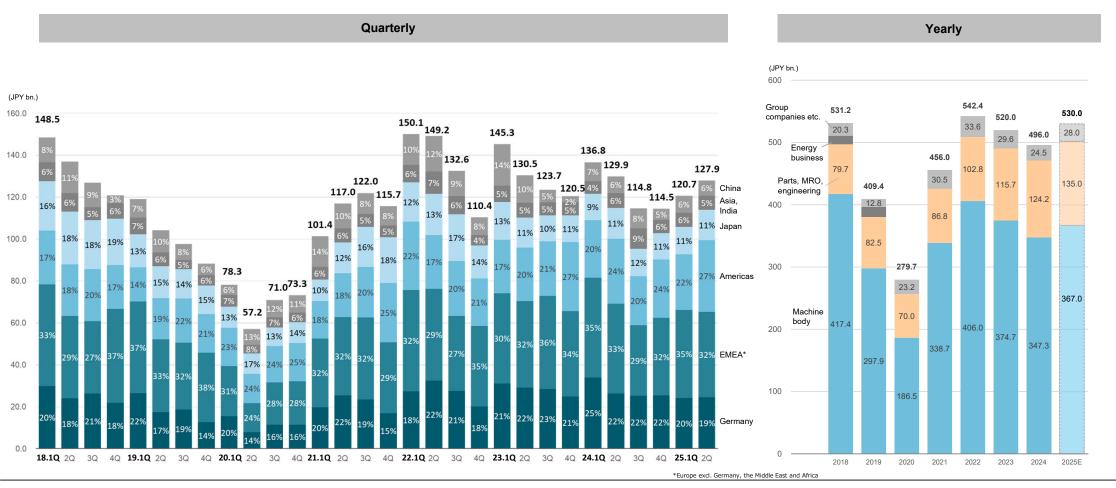
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# Consolidated Order Intake



- 2Q recovered +6% from 1Q (Jan-Mar) FY2025.
- 3Q further recovery expected through investment incenstives in EU, increased defense spendings, and EMO Show in September.



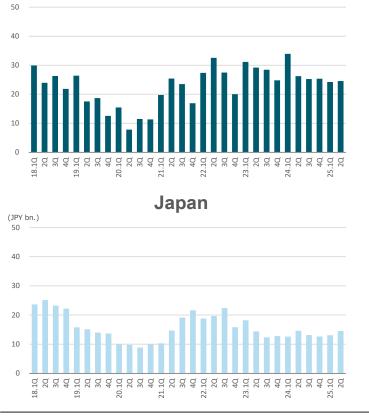
# Order Intake by Region

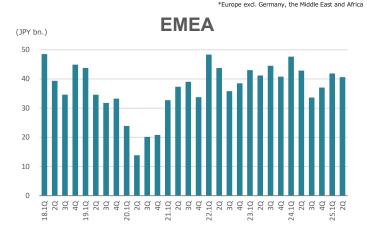
## **DMG MORI**

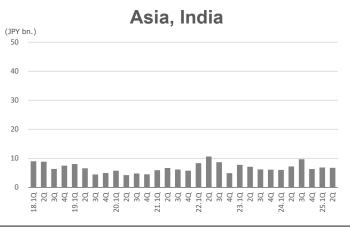
·Americas remains strong, reached new peak.

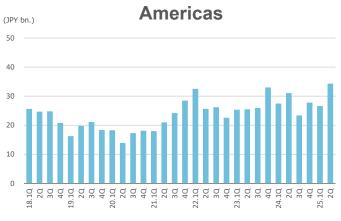
Germany

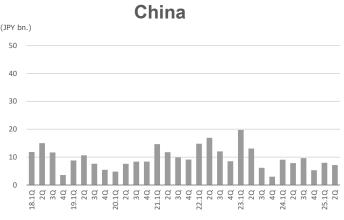
·Germany, EMEA, Asia/India expected to recover, driven by aerospace & energy sectors.







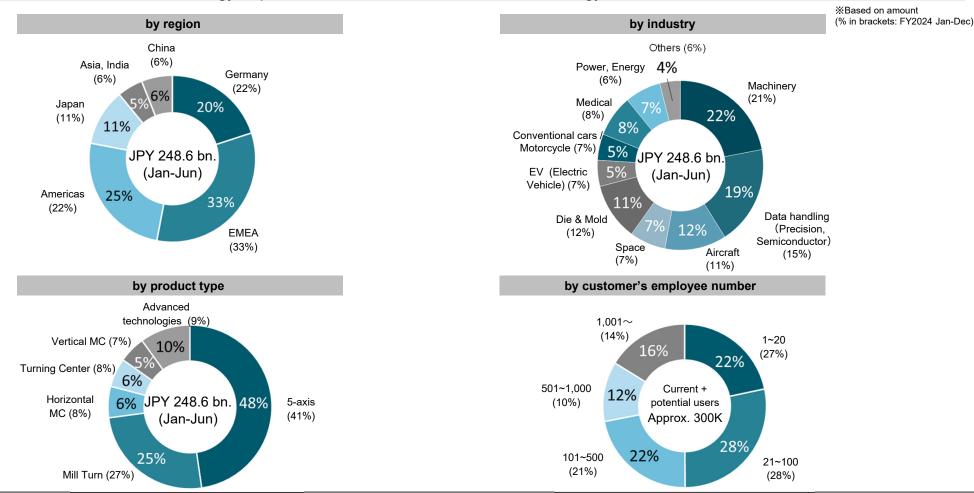




# Consolidated Order Composition (Jan-Jun)



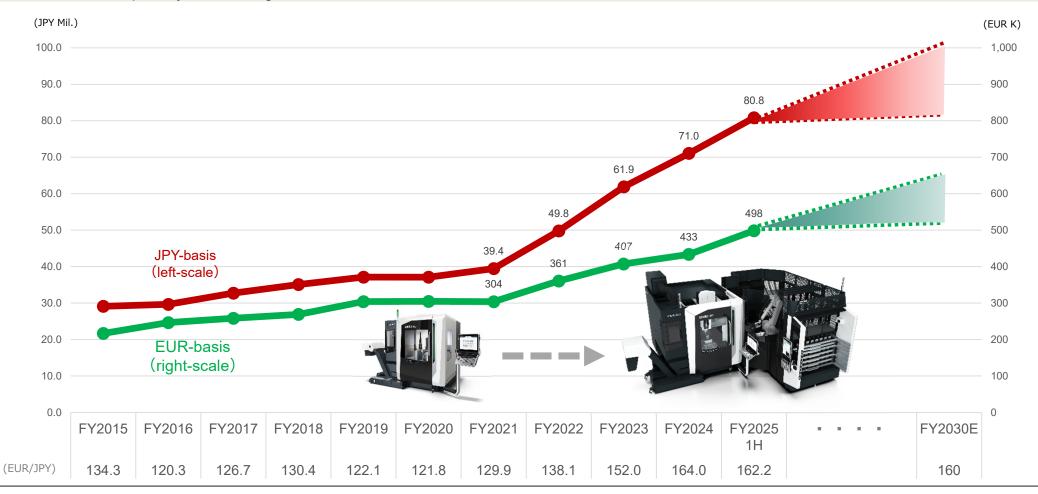
- Strong demand for aerospace, defense, data handling, and energy-related industries.
- Increase for 5-axis and Advanced technology. Top 3: 5-axis, Mill Turn, and Advanced technology account for 83%.



# Average Order Price per Unit

# **DMG MORI**

- · Average machchine order price per unit grew to JPY 80.8 ml. (EUR 498 thousand), in line with the 2030 Plan of JPY 80 ml. (EUR 500 thousand).
- · Driven ahead of plan by several large orders combined with automation.



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# EMO\* 2025 | FACTS AND FIGURES (September 22 to 26, 2025) \*The largest international machine tools exhibition to be held in Hannover, Germany





- Over 40 exhibited machines with 8 world premieres
- Process Integration: 39 process integrated machines
- Automation: 33 automated machines
- Digital Transformation: 39 machines with CELOS X
- Green Transformation: all CELOS X machines with GREENMODE













# EMO 2025 | WORLD PREMIERES New developments for the future of manufacturing

# **DMG MORI**

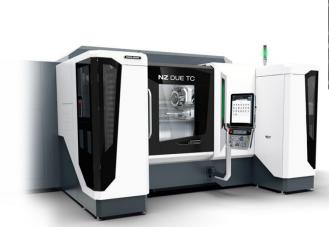
# NLX 2500|1250 2nd gen.



#### DMU/C 55 H Twin



# NZ DUE / TRE / QUATTRO TC





#### **Ultrasonic 60 precision**





# EMO 2025 | Automation

#### **DMG MORI**

#### 33 AUTOMATION SOLUTIONS ON OVER 40 MACHINES

# WORKPIECE HANDLING PALLET HANDLING TOOL HANDLING AMR I TOOL HANDLING TOOL HANDLING AMR I TOOL HANDLING AMR

#### **EASY & RETROFIT SOLUTIONS FOR EVERYBODY**

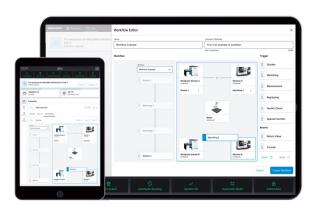




**INNOVATION: AMR 1000** 



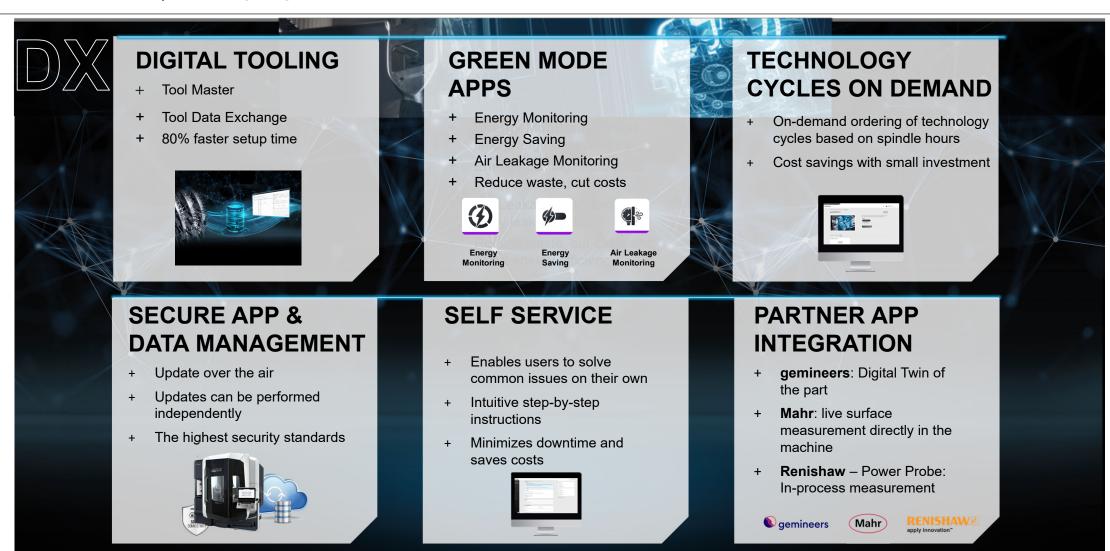
#### **AUTOMATION CONTROLLER**



- Standardized cell controller for all kind of automations
- + Unified UX/UI
- + Easy operation, easy adaption
- Data interface powered by Xchange for ERP, Factory planning, tool and resource management

# EMO 2025 | DX Highlights

# **DMG MORI**



# EMO 2025 | GREENMODE

# **DMG MORI**

#### **ADAPTIVE COOLANT FLOW**

- Efficient supply of cooling lubricant
- Energy demand of pump reduced by up to 90%

# **ENERGY-EFFICIENT CHILLERS**

- Best-in-class chillers (inverter & cold-water admixture)
- Water-water chiller available for heat recovery



>30%

ENERGY SAVINGS POSSIBLE\*



- New energy saving modes
- Pneumatics Monitoring for detection of leakages
- Advanced Energy Monitoring for full transparency

\*includes further available measures like Brake Energy Recovery, Adaptive Feed Control, Air-Purge-Free Scales, *zero*FOG, *zero-sludge*COOLANT, AI Chip Removal etc.

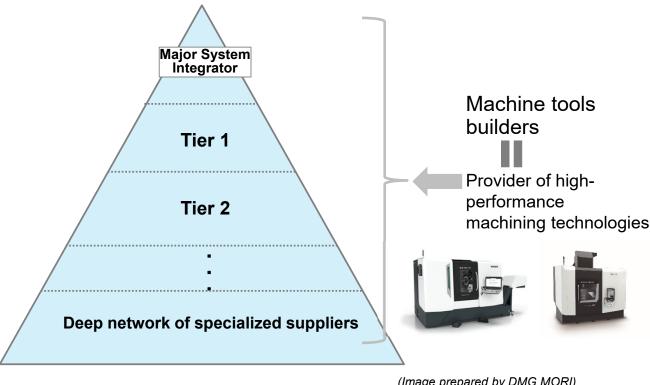
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# Defense industry: Recent developments



■Structure of the defense industry and the position of machine tool builders

2025 Paris Air Show (June 16 to June 22, 2025)



(Image prepared by DMG MORI)

# my DMG MORI eMarket: One-Stop Procurement connecting 13,000 companies & 6 million products

## **DMG MORI**

# Expanding DMQP\* sales trough cooperation TRUSCO NAKAYAMA & DMG MORI Technium

\* DMG MORI Qualified Products

- ✓ Use eMarket to receive tailored tool & jig recommendations and place easy follow-up orders
- Partnership with TRUSCO's Orange-Book.Com to offer a wide product lineup with fast shipping
  - →Next-day delivery for orders placed by 3 PM

TRUSCO NAKAYAMA CORPORATION deliver essential tools and supplies from 28 logistics centers to manufacturers across Japan as the largest domestic MRO product wholesaler.



'TRUSCO' is a registered trademark of TRUSCO NAKAYAMA CORPORATION.

# 2025 Shareholder Benefit Program



- For shareholders owning at least 500 shares for over one year by December 31, 2025.
- Benefit: Invitation to a concert by Kyohei Sorita and Japan National Orchestra (JNO). Max. 2 tickets per shareholder\*

\*Shareholders unable to attend the concert will receive a JNO music CD.



#### Disclaimer



This material contains targets, plans, etc. concerning the future of DMG MORI CO., LTD..

All predictions concerning the future are judgments and assumptions based on information available to DMG MORI CO., LTD. at the time of writing. There is a possibility that the actual future results may differ significantly from these forecasts, due to changes in management policy or changes in external factors.

There are many factors which contain elements of uncertainty or the possibility of fluctuation including, but not limited to, the following:

- > Changes in the demand environment within the markets in which DMG MORI group operates
- > Fluctuations in exchange rates
- > Changes to the laws, regulations and government policies in the markets where DMG MORI group conducts its business
- > DMG MORI CO., LTD.'s ability to develop and sell new products in a timely fashion
- > Instability of governments in the markets where DMG MORI group conducts its business
- > Operational changes by the competent authorities or regulations related to anti-trust, export control, etc.